

Summit Academy Management

2021 ANNUAL MEETING

Celebrating Success



Summit Academy

SCHOOLS

Learning Without Limits



TIME	ITEM
10:00 a.m.	Welcome, Call to order, Approval of the 6/6/20 Minutes Mr. David Norman, SAM Board Chair
10:05 a.m.	State of the Company Mr. John Guyer, Chief Executive Officer
10:25 a.m.	Proposed Annual Meeting Dates for 2022 Mr. David Norman <ul style="list-style-type: none">• Friday, June 3, 2022• Saturday, June 4, 2022
10:30 a.m.	Director of Emeritus Induction Mr. Patrick Tofil <ul style="list-style-type: none">• Ms. Lisa Clark• Mr. Scott Doneghy
10:45 a.m.	Introduction of Candidates for SAM Board Mr. Slogar, Nominating Committee Chair <ul style="list-style-type: none">• Directors at Large (5 minutes to speak each)<ul style="list-style-type: none">○ Ms. Elaine Wilkins-Copeland – (5 minutes to speak)• Designated Director (5 minutes to speak each)• Re-election of current members:<ul style="list-style-type: none">○ Ms. Kimberly Hosler – Director at Large (5 minutes to speak)○ Mr. Anthony Malorni – Designated Director (5 minutes to speak)○ Mr. Justin Schuster – Designated Director (5 minutes to speak)
11:10 a.m.	All Voting to Occur via Survey Link Mr. Jim Slogar, Nominating Committee Chair
11:30 a.m.	SAM Financial Report Mr. Mark Vlacovsky, Vice President of Finance
11:45 a.m.	Introduction of New Designated Directors and Directors at Large Code of Regulations Terms for New Members Mr. Jim Slogar, Nominating Committee Chair
11:50 a.m.	Feedback and Questions Mr. David Norman
12:30 p.m.	Meeting Adjourned Mr. David Norman



SAM Board of Directors Annual Meeting Minutes

June 6, 2020 | Microsoft Teams

SAM Board Members Present: Mr. David Norman, Mr. Patrick Tofil, Ms. Kim Hosler, Mr. Justin Schuster, Mr. Tony Malorni

SAM Administrative Support Staff: John Guyer, Mark Michael, Mark Vlacovsky, Jeri Close, Eric Marthaler, Nancy Butts, Sara Andreski

Guests: Ms. Peggy Young, Mr. Brian Borla, Mr. Tim Cassell, Mr. Joe Brennan

The meeting was called to order at 11:10 a.m.

1. Approval of the Minutes: June 1, 2019

ACTION: Motion was made to approve the minutes of June 1, 2019. The motion was seconded. Motion carried by a unanimous vote of Directors present.

Ms. Hosler asked for a moment of silence for the recent passing of Ms. Betterly.

2. Mr. Guyer provided the State of the Company report.
3. Mr. Michael welcomed Ms. Peggy Young from Buckeye Hope Foundation. Mr. Michael and Mr. Marthaler provided the members with an Operations Overview. Mr. Michael discussed board relations and board relations processes and procedures. Mr. Marthaler provided data on Special Education schools.
4. Mr. Tofil presented the Code of Regulations language change; 3.2.1 Election and 3.13 Emeritus Directors.
5. Proposed Annual Meeting dates for 2021. Voting will occur via survey link.
 - a. Saturday, April 24, 2021
 - b. Saturday, June 5, 2021
6. Introduction of Candidates for the SAM Board
 - a. Kim Hosler introduced candidates, Jim Slogar, Director at Large candidate, Mike Strebler, Designated Director candidate, and Mr. David Norman (re-election), Director at Large to speak to the GA members. Each candidate was allotted 5 minutes to provide a brief description of themselves and their interest of serving on the SAM Board of Directors. Mr. Norman Mr. Strebler would be filling Mr. Vlacovsky's term.



7. Mr. Mark Vlacovsky presented the SAM annual audited financial report. (this presentation is filed with the minutes).
8. By a majority vote, the voting representatives voted on the following via Microsoft Forms:
 - a. Annual Meeting Date for 2021 – June 5, 2021
 - b. Elected, Director at Large Candidate, Jim Slogar
 - c. Approved Proposed Code of Regulations changes
 - d. Elected, Designated Director Candidate, Mike Strebler
 - e. Re-election of David Norman, Director at Large

Mr. Tofil agreed to help fill Ms. Betterly's position until another member was appointed. An email vote can occur at a later time if a new member is found.

ACTION: Ms. Rainey made a motion to nominate Mr. Tofil to temporarily fulfill Ms. Betterly's position on the SAM Board for approximately 6 months unless filled sooner. Mr. Lang seconded the motion. Motion carried by a unanimous vote of members present.

The meeting was adjourned at 12:49 p.m.

Sara Andreski, Secretary

David Norman, Chairman

SAM BOARD OF DIRECTORS

Re-election of **Designated Director**

ANTHONY MALORNI

Tony Malorni
480 Magnolia Ave
Cuyahoga Falls OH 44221
tmalorni53@gmail.com
(330) 592-1870

To Summit Academy Management nominating committee and School board members,
I have had the please and honor of serving as a member of the Board for the past three years.
I would be honored to be accepted as a candidate for reelection to this position.
In the past 3 years, I have been involved with the forming and establishing the Summit Education
Foundation as the Connections chair. I have also served as the board treasurer, and this current year as
the Vice President. I have a vested interest in serving and seeing the success of the mission of providing
a quality education for the students and families we serve.
Thank you for your consideration of retuning me to the board.

Respectfully,

Tony Malorni

Anthony Malorni

(330) 592-1870|tmalorni53@gmail.com

My business and personal philosophy follows Lou Holtz's three tenants on relationships:
Can I trust you? Do you know what you are talking about? Do you care about me?

Executive Summary – Meet Tony Malorni

I am a self-starter, a **proven quota producing sales professional**, who has successfully grown businesses large and small. I bring a systematic solution sales approach to building, qualifying, and closing pipeline, along with a genuine caring for my customers and their objectives. Combining the two is what sets me apart and has made me successful. I'm typically a long-term, team player and am looking for the right fit of a company growing, nimble and yet large enough to be stable. My work ethic and proven success will **more than pay for itself in the first year**.

Skills Summary

Account Management	Sales	Industry Experience
Strong Relationship Building	Utilizes systematic sales process	Information Technology
Deep Knowledge Of Underlying Business	Strong prospector and use of social media	Finance & Banking
Trusted Advisor to clients, Needs Analysis built for Product Match	Builds and maintains deep business networks	Building Trades and Retail
Solution Sales, Sandler Sales, and True Methods Sales Models	High technical aptitude and solid subject matter in other verticals	School Systems, Elder Care, and Manufacturing

Experience

BUSINESS BANKER | S&T BANK 2018-CURRENT

- Trusted Portfolio Management of small business clients
- Prospecting and growing portfolio of new clients in Northeast Ohio

INTERIM SALES EXPERIENCE | 2015-2018

Sr. Account Manager | Advanced Network Solutions | June 2017-March 2018

- Quota achieving Sales and Account Management of Hosted IT Services
- Company restructured. Reference Available

Account Manager | CTMS – IT Solutions | June 2016 - May 2017

- Quota achieving Sales Executive IT Services
- Was recruited to a more viable economic position. Reference Available

Operations Manager | Akron Glass Tinting | June 2015- May 2016

- Managed Sales through delivery of Window Film to the building trades
- It was understood to be a one year assignment helping a family company restructure while I honored my non-compete. Reference Available

ACCOUNT MANAGER | ATNETPLUS | JUNE 2005 - MAY 2015

- Long term quota producing Sales & Account Management of IT Services
- Built a \$1MM book of business from zero with much of it recurring in the first half of my tenure
- Balanced new logo growth with personal prospecting and networking, with growth of my client base

KEY ACCOMPLISHMENTS – PENETRATED THE BUILDING AND TRADES, AND KEPT LARGE NUMBER OF CLIENTS FOR ENTIRE TENURE

RELATIONSHIP MANAGER | KEYBANK | JANUARY 2000 - MAY 2005

- Personally responsible for small and medium business prospecting and sales as well as branch leadership
- Developed a deep and very loyal following of local businesses that are still a part of my network today

KEY ACCOMPLISHMENT - WAS ABLE TO LEAD AND COACH AN ENTIRE TEAM OF NON-SALES PEOPLE TO ACHIEVE BRANCH TARGETS

MANAGER | GTE WIRELESS | APRIL 1992 - DECEMBER 1999

- Moved into technology to follow my passion for tech. Responsible for and successful at producing store sales numbers.

STORE MANAGER | RICHMAN BROTHERS | SEPTEMBER 1979 – MARCH 1992

LEADERSHIP & COMMUNITY INVOLVEMENT

Current Roles:

- Board Member Summit Academy Management
- Rotary Club of Cuyahoga Falls Past President and Board Member
- City of Cuyahoga Falls CRA Committee

Past Roles:

- CYO & Catholic Charities – 25 Years Service in Graduated Capacities as Coach, Athletic Director, and Commissioner
- Cuyahoga Falls Chamber of Commerce – Past Board Member

- Regularly met or exceeded personal and team quotas. Was promoted steadily through the organization.

EDUCATION | A.A.S SALES & MARKETING | 1979 | UNIVERSITY OF AKRON

SAM BOARD OF DIRECTORS

Re-election of **Designated Director**

JUSTIN SCHUSTER

5/17/2021

Summit Academy Board
2791 Mogadore Rd,
Akron, Ohio 44312

Dear Board Members,

It has been my honor to serve Summit Academy as a Member of the SAM Board for the past 3 years. I have learned a great deal from all of you. My belief in the mission statement of SAM has not wavered. In fact, it has hardened my resolve. The guidance and hard work of all those that provide the care and education to our students is unmatched. Our children are individuals with dreams and unique talents. They cannot and should not be put into a restrictive box with one path of learning. Our classroom size and specialized educators give them the best chance at not only meeting but exceeding their potential.

Although a few of the children in our blended family currently do not attend a Summit school, they once did. Covid intervened and we made the conscious choice to educate them at home during the pandemic. That said, during their time attending Summit I had the chance to witness first-hand what education is supposed to look like. When I would drop the kids off to school their principal met them at the door. They ran to her and hugged her with big smiles and a sense of belonging. We attended the mixed martial arts demonstrations and saw a side of our children we thought only us as parents would get to witness. They bloomed with confidence and respect. Our children excelled in the classroom and enjoyed going to school. Their experience at Summit taught them to care for all those around them and to stand up for those that can't always stand up for themselves. There is no price tag that can be put on the moments they had at Summit.

If someone were to ask why I serve our children by way of the Board my answer would be simple.

"I believe in what Summit does. I've seen what they do firsthand."

I would like to continue serving and look forward to opportunity to do so in any capacity needed.

Respectfully,

Justin Schuster

Justin Schuster

962 Adrian Circle, Girard, Ohio 44420

jjustinschuster@gmail.com

330-807-4727

I am a Military Veteran with over 20 years of Management Experience.

Skills and Abilities:

Oversight in the Following Areas

- Respiratory DME Sales in Long Term Healthcare Facilities
- DME Equipment and Supply Purchasing
- Bio Medical Repair and Product Beta Testing
- Compliance and Regulation
- Safety
- General and Operational Management of Long Term and Home Care DME Providers
- Specialist in work and manpower planning and quality improvement
- Inventory control software development and application
- Background in DOT, FDA, Medicaid, and Medicare Regulations
- Project and Multiple Department Management
- Consultant for Global Consulting and Phoenix Consulting

US Army, 2nd Battalion, 2nd Aviation Unit, 82nd Airborne Division

Administrative Specialist

Fort Bragg, NC

1994-1998

- Responsible for handling administrative paperwork for battalion personnel to include Finance
- Handled all aspects of tracking troop movements
- Responsible for weapons, equipment, and personnel in my Section
- Received over 7 commendations medals for exemplary performance
- Airborne-23 Military Jumps

Summit Academy School Management Board Member

- Chairman Human Resource Committee
- Member of the Finance Committee
- Member of the Governance Committee

Respiratory Care Partners

Chief Operating Officer

Cortland, Ohio

2018 to Present

- Provide Oversight for all aspects of Operations to include but not limited to:
 - Assists Owner with all contract negotiations
 - Responsible for \$7 million inventory
 - Responsible for \$3.5 million operating budget, reporting directly to the owner
 - Customer Service and Billing for over 276 nursing homes that span 2 states

- Logistics for three separate Operation Centers
- Biomedical Repair
- Oversight of 11 Respiratory Therapists
Coordination of Education Training and Patient Evaluations
- All aspects of Purchasing to include all vendor contracts and negotiations
- Compliance and Regulation (DEA, Medicaid, Medicare, FDA, Business Accreditation, Ohio and PA Pharmacy Board, Ohio Health Department)
- Safety (includes all required OSHA Training)
- Staff education and ongoing training
- Revision of all Policy and Procedures
- Vehicle Fleet Maintenance (Responsible for implementation of GPS to assist with routing)
- Assist owner in the strategic planning of new growth and customer retention
- Responsible for the implementation of the company's interactive website
- Oversight of Human Resources to include payroll, onboarding, Employee Benefits and 401K
- Coordinate efforts to consistently compare pricing of vendors, company healthcare plan, and property management
- Oversight of all IT Operations
- Oversight of Bulk Oxygen Plant Operations

Seeley Medical
Logistics Manager
Andover, Ohio
2007 to 2018

- Oversight and management of supervisors and staff for the following:
 - Products Division:
Responsible for \$4 million inventory, 80,000-line items
Responsible for \$3.2 million operating budget, report directly to CFO.
 - Warehouse Operations:
Shipment of 600 packages daily to customers with a 99% accuracy rating
 - Bio Medical Repair:
Inventory repair and tracking for equipment company wide
 - Logistics:
Implementation of GPS systems and a Zip Code Finder resulting in increased productivity and decreased travel related expenses.
 - Purchasing:
Vendor contract negotiations, beta testing, staff in services on new products,
 - Compliance:
Company accreditation for Medicare. Licensing and Compliance for: FDA, DEA, Ohio Respiratory Care Board, Ohio and Pennsylvania Bedding, Ohio and Pennsylvania Pharmacy Board. Created and implemented policies, educated, and directed staff
 - Vehicle Fleet Management:
Purchasing, maintenance for 15 company vans meeting ODOT requirements.
 - Building Maintenance for all 6 locations:
Oversight and planning for renovations, daily maintenance, movement to new offices, and safety related repairs.

Austin Respiratory
General Manager
Cortland, Ohio
2005-2007

- Responsible for all personnel and management of company assets
 - Reconstructed driver routes to over 70 nursing homes in North Eastern Ohio.
 - Revamped all company policy and procedures to meet FDA, OSHA, Ohio Respiratory Care Board, and NFPA 99 Standards.
 - Responsible for all purchasing and vendor contract negotiations
 - Implemented new inventory software program to track all company equipment, supplies, and patient information.
 - Responsible for all hiring and firing
 - Responsible for all annual appraisals
 - Handled all customer complaints and resolutions
 - Created vehicle maintenance history and subsequently all repairs and preventive maintenance
 - Created FDA, OSHA, and DOT training programs

Specialized Training and Education:

- Youngstown State University-Environmental Studies
- Hazardous Material Transportation Training
- Sales and Marketing: The Selling Advantage
- Compliance and Safety: BOC
- Leadership: Military Command and Staff. Multiple Leadership Courses
- Completed EMT Basic Course
- Operational Plan Writing: Ask for Action Course Certified
- Multiple Strategic Planning Courses
- VGMU Ongoing Education
- Windows, Word, Excel, CPR Plus, Brightree, Verizon GPS and ELD Systems
- Excel Ongoing Education through Pryor Learning Center
- Several years of Outlook Experience to include Word, Power Point, Shared Drive, One Drive
- IBM Certified in the Following:
 - IT Support Specialist Essentials
 - Enterprise Design Thinking Practitioner
 - IBM IT Support Specialist Pre-Apprenticeship
 - IBM New Collar Professional Skills

SAM BOARD OF DIRECTORS

OPEN Position for **Director at Large**

**ELAINE WILKINS-
COPELAND**

Elaine Wilkins-Copeland
24412 Effingham Blvd.
Euclid, OH 44117
216-402-6329
elainewilkins@sbcglobal.net

July 13, 2020

Summit Academy Management Board
2791 Mogadorg Road
Akron, OH 44312

ATTN: Mr. James W. Slogar

Dear Mr. Slogar:

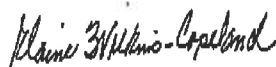
I write to express interest in joining the Board of Summit Academy Management. I am confident that my academic background and formerly working with a large board at the Great Lakes Science Center, coupled with my most recent experience working as the Coordinator for Breakthrough Public Schools in the Support Team office would allow me to bring many direct and transferable skills as a Board member. My resume is enclosed outlining my background and extensive work experience.

Currently, I serve as the Assistant to the CEO and Coordinator for the Support Team office at Breakthrough Public Schools. In this role, I provide direct executive and administrative management support to the CEO and indirectly to the Breakthrough Executive Team and BPS Board. My responsibilities include office administration, Board of Directors communication, scheduling and organizing internal/external meetings and, coordinating the process for on-boarding new staff members, BPS Board members, and Model Level staff members.

For the majority of my career, I have been privileged to work with educational institutions that provided support services for traditional and non-traditional students (for which I am) that included Veteran's, Women-In-Transition, youth and adults returning to school to receive post-secondary education. I really love working to serve people and working with the public to empower people to improve their world and family through education.

In closing, I look forward to meeting with you in person to discuss my qualifications in detail. Should you need further information, please do not hesitate to contact me.

Sincerely,



Elaine Wilkins-Copeland

Enclosure

ELAINE WILKINS-COPELAND

24412 Effingham Blvd.
Euclid, OH 44117
216/402-6329

CAREER SUMMARY

Seasoned professional with progressive experience in providing a full range of administrative support to senior and mid-level executives. Experienced in project management, grant and budget management, and providing support to a Governing Board of Directors. Strong technical, interpersonal communication and customer service skills.

PROFESSIONAL EXPERIENCE**BREAKTHROUGH CHARTER SCHOOLS, Cleveland, OH****EXECUTIVE ASSISTANT/OFFICE COORDINATOR**

2015- Present

Reporting directly to the Chief Executive Officer (CEO) and indirectly to the Breakthrough Schools Executive Team. Responsible for coordinating the CEO's schedule and Executive Team meetings, office administration, Board of Directors communications, and organizational file management. Manage the overall logistics and coordination of the Support Team office. Assist in the coordination process for onboarding new board members, staff and, school model level staff. Schedule and organize internal and external meetings for Executive Team and Breakthrough Leadership Team.

GREAT LAKES SCIENCE CENTER, Cleveland, OH

2004-2015

EXECUTIVE ASSISTANT TO THE PRESIDENT, *Office of the President*

Provided project management and administrative support to the President & Executive Director and the Board of Directors totally 64 members. Directed the day-to-day operations of the President's office. Assisted in implementing and tracking the short and long term strategies of the Business Plan for the Center; researching and organizing data. Ensured fiscal management of the President's budget totaling \$587K. Reviewed and edited reports, correspondence, developed board resolutions and informational material. Prepared draft correspondence for the President & Executive Director and Board Directors. Attended executive meetings and prepared meeting presentations and minutes. Coordinated and provided information to the Governing Board, visitors, philanthropic organizations and community. Served on the Operations, Special Exhibits and Investment Committees.

CUYAHOGA COMMUNITY COLLEGE, Cleveland, OH

1993-2004

ADMINISTRATIVE COORDINATOR II, *Educational Opportunity Programs*

Provided extensive administrative, coordinating, grant and budget management support. Responsibilities included establishing and managing office operational procedures; coordinating and providing direct or functional supervision to office staff; researching and organizing data; and monitoring and maintaining over 20 program budgets totaling over \$3.5 million annually using the BANNER Financial Information System.

EDUCATION & LEADERSHIP PROGRAMS

Cleveland State University, Cleveland, OH, Master's Degree, Public Administration.

Coursework included Public Finance and Budgeting and Human Resource Management; also completed an Integrated Development Plan for the Harvard Community Center.

Tiffin University, Tiffin, OH, Bachelor's Degree, Business Administration/Organizational Development

Cuyahoga Community College, Cleveland, OH, Associate Degree, Business

YWCA Woman of Professional Excellence Award Recipient

Neighborhood Leadership Institute Graduate – (19-week Leadership Training) May 2018